

Message Text

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61-60

ACTION COME-00

INFO OCT-01 NEA-10 ADP-00 EB-11 CIAE-00 INR-10 NSAE-00

RSC-01 XMB-07 OPIC-12 AID-20 EUR-25 EA-11 RSR-01 /109 W
----- 109347

R 040515 Z APR 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 1693

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FOR COMMERCE, EXIMBANK, OPIC

E. O. 11652: N/ A

TAGS: EIND, IR

SUBJ: INDUSTRY: LOCAL ASSEMBLY OF INDUSTRIAL EQUIPMENT

1. IRANIAN DEVELOPMENT AND RENOVATION ORGANIZATION (IDRO)
A GOI AGENCY, CURRENTLY NEGOTIATING WITH P& H, GALION, ALLIS
CHALMERS, UNITRIG, INTERNATIONAL HARVESTER, AND OTHERS FOR
ESTABLISHMENT ASSEMBLY OPERATIONS EARTH MOVING, ROADBUILDING,
HEAVY TRANSPORT, AND MINING EQUIPMENT IN IRAN. SITE TO BE
RUSSIAN- BUILT HEAVY MACHINE PLANT IN ARAK. THIS OPERATION ORIG-
INALLY SUGGESTED BY EMBASSY TO LOCAL REPS US MANUFACTURERS
WHO PICKED UP BALL IMMEDIATELY AND ARRANGED FOR TEAMS TO VISIT
IRAN. IDRO TEAM WILL BE VISITING US IN APRIL FOR PURPOSE
COMPLETING ARRANGEMENTS. MORE AND MORE EMBASSY IS OF CONVICTION
THAT LONG- TERM SURVIVAL ALL EQUIPMENT SUPPLIERS IN IRANIAN MAR-
KET POSSIBLE ONLY BY SETTING UP LOCAL ASSEMBLY, MANUFACTURE,
SERVICE, MAINTENANCE AND TRAINING.

2. RUSSIAN PLANT CONSIDERED WELL EQUIPPED BY US EXPERTS WHO
HAVE VISITED. CONTAINS FIRST- CLASS PLATE FORMING AND STRUC-
TURING SECTION BUT WOEFULLY UNDER- UTILIZED MACHINING CAPABILITY.
PRINCIPAL IMMEDIATE INCENTIVE TO US FIRMS AT THIS POINT IS
CARROT OF SUPPLYING SAR CHESMAH COPPER PROJECT ON EXCLUSIVE
BASIS AND SUBSEQUENT VIRTUAL MONOPOLY IN MARKET. LATTER HAS
BEEN HISTORY OF OTHER ASSEMBLERS WHEN ESTABLISHED IN IRAN.

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3. EMBASSY WATCHING PROGRESS VERY CLOSELY AND WILL REPORT DEVELOPMENTS. MEANWHILE, REQUEST NO DISSEMINATION THIS INFORMATION AT THIS TIME INASMUCH AS WELL ADVANCED NEGOTIATIONS MIGHT BE HARMED AND PUBLICITY MIGHT GIVE EUROPEAN AND JAPANESE COMPETITORS IDEAS.

HELMS

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

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Current Classification: UNCLASSIFIED
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Draft Date: 04 APR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Handling Restrictions: n/a
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30 JUN 2005

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